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**AGENDA COVER MEMO**

**Memorandum Date:** August 15, 2006

**Order Date:** August 15, 2006

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**TO:** Lane County Board of Commissioners  
**DEPT:** Public Works  
**PRESENTED BY:** Phillip Guyette, Public Works Fleet Manager  
**AGENDA ITEM TITLE:** In the Matter of Awarding a Contract to Interstate Mfg. Inc., in the Amount of \$474,087.67 for the Purchase of Seven (7), Open-Top Trailers with Hydraulically Operated Shuffle Floors and Flip Tops, Contract FY06/07 FS-03.

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**I. MOTION**

MOVE TO AWARD A CONTRACT TO INTERSTATE MFG. INC., IN THE AMOUNT OF \$474,087.67, FOR THE PURCHASE OF SEVEN (7) NEW, OPEN-TOP TRAILERS WITH HYDRAULICALLY OPERATED SHUFFLE FLOORS AND FLIP TOPS, AS SPECIFIED IN CONTRACT FY06/07 FS-03.

**II. ISSUE OR PROBLEM**

Shall Lane County approve awarding a contract to Interstate Mfg. Inc., for the purchase of Seven (7), new Open-Top Trailers with Hydraulically Operated Shuffle Floors and Flip Tops, required by Public Works Waste Management Division, as per established replacement criteria?

**III. BACKGROUND/IMPLICATIONS OF ACTION**

**A. Board Action and Other History**

Lane County Department of Public Works Waste Management Division operates twenty-seven (27) Open-Top Trailers with Hydraulically Operated Shuffle Floors and Flip Tops. These trailers are used to transport solid waste refuse from the Central Receiving Stations at Glenwood and Florence, and select rural sites to the Short Mountain Landfill. These trailers have a scheduled lifecycle of 13-years or 6,000 hours.

**B. Policy Issues**

None

### **C. Board Goals**

Purchase of this equipment is necessary to provide direct and indirect services to the citizens of Lane County, to maintain satisfactory operations of the County's road system, and to meet the health, safety, and economic good of the citizens and industries of our community as defined in Section B3.a.2 of the Strategic Plan.

### **D. Financial and/or Resource Considerations**

This equipment was approved for purchase in the Fleet Services FY06/07 budget, sufficient funds are available for this purchase, and the purchase price is within the budgeted amount.

### **E. Analysis**

The open-top trailers Fleet Services proposes to replace are assigned to the Florence Transfer Site. The salt air and humid environment these trailers have been continuously exposed to for 15-years have badly corroded structural components. The trailers are extensively rusted and rapidly deteriorating. The proposed replacement trailers will be fabricated from aluminum to minimize corrosion.

The County received 4 (four) responses from its invitation to bid. The low bid of \$474,087.67, submitted by Interstate Mfg. Inc., contained three (3) deviations from the published specifications. The deviations are deemed minor and acceptable by the Waste Management and Fleet Services Divisions.

### **F. Alternatives/Options**

1. Purchase the above described open-top trailers from Interstate Mfg. Inc., at this time.
2. Do not purchase at this time. The existing open-top trailers currently in use have been in service 15-years and are rapidly deteriorating. These units have exceeded their projected lifecycle by two (2) years and will soon be no longer safe to operate.

### **IV. Timing/Implementation**

Upon approval of the Board, a contract will be executed between Interstate Mfg. Inc., and the County Administrator.

### **V. Recommendation**

It is recommended that the Board approve entering into a contract with Interstate Mfg. Inc., for the purchase of seven (7) new, Open-Top Trailers with Hydraulically Operated Shuffle Floors and Flip Tops as specified in FY06/07 F03.

### **IV. Follow-up**

None.

### **V. Attachments**

Board Order

Bid Recap

IN THE BOARD OF COMMISSIONERS OF LANE COUNTY  
STATE OF OREGON

ORDER

(IN THE MATTER OF AWARDING A  
(CONTRACT TO INTERSTATE MFG. INC.,  
(IN THE AMOUNT OF \$474,087.67  
( FOR THE PURCHASE OF SEVEN (7),  
( OPEN-TOP TRAILERS WITH HYDRAULICALLY  
(OPERATED SHUFFLE FLOORS AND FLIP TOPS,  
(CONTRACT FY06/07 FS-03.

**WHEREAS**, at the duly publicized place and time on July 18, 2006, an authorized representative of the Department of Public Works, opened bids on the following:

Seven (7), Open-Top Trailers with Hydraulically Operated Shuffle Floors, Contract  
FY06/07 FS-03

**WHEREAS**, the County received 4 (four) responses from its invitation to bid. The low bid of \$474,087.67, submitted by Interstate Mfg. Inc., contained three (3) deviations from the published specifications. The deviations are deemed minor and acceptable by the Waste Management and Fleet Services Divisions, and the Director of the Department of Public Works recommends that the bid be accepted; therefore it is hereby

**ORDERED** that the bid received from Interstate Mfg. Inc., be accepted as recommended; and it is further

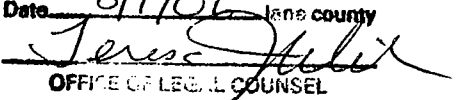
**ORDERED** that a contract be awarded to Interstate Mfg. Inc., in the amount of \$474,087.67 in accordance with the bid specifications; and it is further

**ORDERED**, that a contract be executed in accordance with this Order and the bid specifications and the County Administrator be authorized to sign the contract.

**DATED** this 15<sup>th</sup> day of August, 2006.

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Bill Dwyer, Chair  
Lane County Board of Commissioners

APPROVED AS TO FORM  
Date 8/1/06 Lane County  
  
OFFICE OF LEGAL COUNSEL

**CONTRACT FY06/07 FS-03**

Bid Opening: Tuesday, July 18, 2006, 10:15 a.m.

**BID RECAP**

SEVEN (7), NEW, UNUSED, CURRENT-MODEL, TRI-AXLE, OPEN-TOP TRAILERS W/HYDRAULIC SHUFFLE FLOORS, W/ SIX (6) TRADE-INS

<u>VENDOR</u>	<u>MAKE/MODEL</u>	<u>AMOUNT</u>	<u>TRADE-INS</u>	<u>BOND or CHECK</u>
Travis Body & Trailer	Travis/2007 ALF-48	\$ 74,660. ea. \$522,620	#91257 \$6,000 #91258 \$6,000 #91259 \$6,000 #91260 \$6,000 #91261 \$6,000 #91262 \$6,000	Bid Bond
Medford Trailer	No Bid			
Mac Trailer Mfg.	MAC TRAR48MF101-2007	\$ 78,683 ea \$550,781	#91257 \$6,000 #91258 \$6,000 #91259 \$6,000 #91260 \$6,000 #91261 \$6,000 #91262 \$6,000	Check
Interstate Manufacturing Inc.	IMCO 48A102W			
	(Hallco)	\$ 67,726.81 ea \$474,087.67	#91257 \$0 #91258 \$0 #91259 \$0	Bid Bond
	(Keith)	\$ 68,372.66 \$478,608.62	#91260 \$0 #91261 \$0 #91262 \$0	
Young Trailer co.	TITAN 48-3-TW-WF	\$ 86,740 ea \$607,180	#91257 \$5,600 #91258 \$5,600 #91259 \$5,600 #91260 \$5,600 #91261 \$5,600 #91262 \$5,600	Check